



News Releases

TRANSWESTERN SELECTED FOR TWO MILLION SQUARE FOOT REAL ESTATE SERVICES ASSIGNMENT

(October 14, 2009 - SAN ANTONIO, TX) [Transwestern's San Antonio](#) office today announced it has been awarded the real estate services assignment for the Brooks City-Base development. Owned by the Brooks Development Authority, [Brooks City-Base](#) is a collection of approximately two million square feet of office, medical and technical laboratory, light industrial, retail and recreational properties set on over 1,300 acres. The scope of work will include leasing of existing commercial space, land leases and sales, as well as seeking developers for build-to-suit and development opportunities. Marketing and leasing duties will be led by Russell Noll CCIM, CPM®, managing director, Lindsey Tucker, vice president and Kevin Roberts, president of Transwestern's Central Texas region.

"Brooks City-Base is unique in San Antonio. No other development offers a stronger combination of economic incentives, location, access, research and technology synergy, educated and skilled work force, and the array of retail amenities and housing options for a diverse employee base within a master-planned 'campus style' setting. Most importantly, no one can custom design a solution for a San Antonio business like Brooks City-Base," says Roberts.

According to Brooks Development Authority's president and CEO Donald E. Jakeway, "The selection of Transwestern as our real estate service provider will help establish our competitive position in the marketplace. Our marketing efforts over the last year have been focused on building the Brooks City-Base brand and developing our strategic vision to promote our campus. With that accomplished, we now are in a position to implement a very aggressive sales campaign. With Transwestern as part of our team we anticipate exciting development activities to occur very quickly."

Among the features that set Brooks City-Base apart is the campus's facility infrastructure with lab space, including two Level 3 bio labs, as well as accessible land for build-to-suit development. These prove to be major assets for the types of businesses Brooks City-Base has targeted, both nationally and internationally from industries such as bioscience, engineering, telecommunications, information technology, aerospace and more. Transwestern is currently marketing contiguous blocks of office space of 5,000 square feet to 75,000 square feet in first class environments.

All property on the campus is owned by the Brooks Development Authority (BDA), allowing flexibility, speed and customization of economic development projects. The BDA is able to offer a variety of unique incentives and financing alternatives for investment, including City/County Joint Tax Phase-In Program, Freeport Tax Exemption Incentive Program, Texas Enterprise Zone Designation, Federal Empowerment Zone (EZ), Workforce Training Assistance, design build, lease back options and specialized financing options.

About the Company

Transwestern, one of the largest privately held commercial real estate and development firms in the U.S., is focused on creating value for our clients in each local market we serve. Transwestern's unique business model offers fully integrated real estate services and operates through six distinct functional lines of business: agency leasing, property and facility management, investment services, tenant advisory, development and research for a broad range of property types, including office, industrial, retail, healthcare and multifamily. Transwestern leads the industry in sustainability and has received multiple EPA ENERGY STAR® awards. We have partnered with our clients and the USGBC to pursue LEED® certification on projects across the country.